M&A advisory and sell-side brokerage services for mid-market firms.



BUSINESS ACQUISITIONS LTD.

by Aprio[®]

by Aprio⁶

Simplify the complexity of selling your business.

Experience the highest level of service and a disciplined approach to the marketing and sale of your business.

Business Acquisitions by Aprio is committed to providing the highest standards of professional business broker service to all parties involved in the complex process of transferring business ownership. Established in 1986, Business Acquisitions by Aprio is comprised of a team of licensed professional business brokers based in Denver, CO. With over 34 years of experience, our team has extensive knowledge of business sales, mergers and acquisitions in a wide range of industries.

Expect more from your Aprio M&A Team



Experience

1,000+ transactions closed. Leverage our deep knowledge of business sales, mergers and acquisitions across a wide range of industries.



Aprio Team Advantage

Turn transaction obstacles into opportunities with fast access to comprehensive services beyond brokerage.



Professionalism

Enjoy the highest level of professionalism and access to strategic legal, accounting, financial planning, investment and banking alliances.



Confidentiality

We protect your relationships with employees, suppliers and customers. All prospective investors are rigorously screened before receiving sensitive information.



Step-by-Step Guidance

From financial analysis, valuation support and marketing to buyer evaluation, negotiations and closing, we are with you every step of the way.



Reputation

Business Acquisitions, Ltd. has been recognized as one of Colorado's most professional and highly regarded business intermediary firms for over 34 years.

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Selling a business is a highly personal experience.

Working exclusively on your behalf, Business Acquisitions guides you through the transaction process and helps achieve the results you desire. Our proven sale-side roadmap provides the insights and guidance you need to make informed decisions and move forward with confidence.

As your advisor, we guide you through every facet of the process and develop an exit strategy designed specifically for you. From financial analysis, valuation support and marketing to buyer evaluation, negotiations and getting the deal closed, we provide comprehensive guidance every step of the way. We are committed to your success and invite you to review our track record of businesses sold.

Business Acquisitions' understanding of the legal, accounting and tax implications of selling our business was invaluable in helping us achieve our personal and financial objectives.

-K.K., Business Owner

We tailor our proven process to your specific needs.



SUCCESSFUL TRANSACT IONS COMPLETED



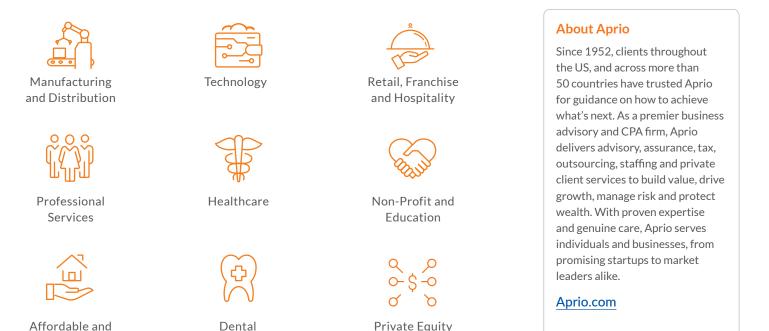
COMBINED YEARS OF EXPERIENCE

Brokerage = 88 Years Business Ownership = 168 Years Business Consulting = 133 Years by Aprio[®]

Industry Expertise

Whether you are in the initial stages of exit planning or are ready to sell, Business Acquisitions can provide the continuity necessary to help you plan and manage the transaction process.

Our team is experienced across a broad range of industry verticals.



For more information about Business Acquisitions by Aprio's services, contact:



Public Housing

Dave Shaw Strategic Consultant Broker dave.shaw@aprio.com 720-231-8701

Dave Shaw joined Aprio as a Merger and Acquisition (M&A) Specialist with over 40 years of entrepreneurial and M&A experience. Prior to his work in M&A, Dave spent years as a successful entrepreneur who owned businesses in IT, hospitality, manufacturing, franchising, professional services and a variety of other industries. Buying and selling his own businesses sparked Dave's interest in M&A, which quickly grew and evolved into mergers and acquisitions for a VC firm and partnership groups.

After graduating from Colorado State University, Dave started in a family-owned business in the office equipment and supplies industry. He was later recruited by a venture capital (VC) firm to oversee a rollup M&A and IPO strategy for a web services company – and that was just the beginning. Dave became President and partner in a restaurant chain, owned an executive coaching business and even partnered with his wife to buy and develop a company that produced equipment that improved cognitive function and helped children with autism.

Dave lives in the Denver area, has been married for forty years and, between his two daughters, has five grandchildren. He's a certified pilot and enjoys flying, scuba diving, hiking and the great Colorado outdoors!

